

Makerspace Consulting

The support you need to achieve success at your makerspace!

Are you experiencing any of these challenges?

Need the benefits of experience without making the costly mistakes?

Delaying decisions because you are not sure what to do?

Is your makerspace losing money?

Are you tired of doing it alone?

OVERVIEW

Planning and running a makerspace is tough. You need to make hundreds of decisions correctly, at the right time, with limited information. Have you ever wished you had access to someone who has already done it, can give you specific advice, and tell what the next step is? Now you can, and you will save thousands of dollars, weeks of effort, and tons of stress by avoiding mistakes and taking quick, proven action.

Our team has been operating our own successful full-scale makerspace since 2014 and helping other spaces plan, organize, start-up, and scale since 2018. This consulting program is great for makerspace owners or General Managers who need specific advice on a wide range of topics, fast.

When you join the consulting program, our goal is to get you results and make your life easier as quickly as possible. There is no topic off limits from staffing, equipment, facilities, curriculum, youth programs, financial projections, and analysis. You name it, we've done and have tools to make it quicker, easier, and more accurate.

We have been thru it before and have helped lots of other owners through the process. Now we want to help you!

WHAT TO EXPECT

Once accepted into the consulting program, our team will immediately work to solve any pressing issues so that we can turn an eye toward the future. Working with you, we determine the goals for the space and then use the tools we have developed, and experience gained from years of expensive lessons to get you there quickly.

In the first week you will have actionable items that will start your makerspaces transformation.

Once we get the business sustainable, we can start to look at the operations, programming, and team. With new customers and revenue, you will need to support your customers and provide the maximum value to your members and students. We will help you to restructure your team, implement new programs, hire staff to prepare you for the next level where you can support all four of the Essential Revenue Pillars for Success.

New spaces can reduce start up time and expenses by knowing exactly what matters and what doesn't. We will help you to be prepared to presell programs so that you are making money the day you open and to understand the equipment needs, staffing required, and operating cash prior to opening.

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YOU GET

- Personalized coaching as needed on any issue related to makerspaces
- Anytime phone calls, texts, and emails to help resolve pressing issues.
- Sample docs for KPI's, budgeting, org charts, pricing calculators, job descriptions and postings, pay charts, offer letters, class schedule templates, equipment lists, shop layouts, and so much more
- Personalized assistance and instruction using all new software tools

PREQUISITES

- You must be willing to dedicate yourself to the program full time for the duration of the program
- Must be willing to make changes and tough decisions
- Existing spaces must have a Member Management System and accounting system in place
- Prior business or management experience will be very helpful.

HOW DO I APPLY?

Go to <http://www.makerspaceblueprint.com/consult> and click the "Schedule a free phone consult" button on the web page to setup an onboarding call where we will interview you, learn about your space and its specific challenges, and see if we are a fit. If you can't wait, call us directly at 949-296-2153 and ask for the Makerspace Blueprint.

PRICE

Hours will be tracked and billed at \$150 per hour. Min 10 hours is required to start, then it is billed weekly and charged to a credit card on file.